

What Makes The Best Leaders Stand Out?

Highlights:

- © 50% of performance is explained by leadership behaviours alone
 - © **Top performing** of leaders consistently demonstrate behaviours that fuel performance, psychological safety, and engagement
 - © **Low performing** are derailed by a distinct set of Red Zone behaviours that destroy trust and motivation
-

This research opens the door to a powerful new tool
the Leadership Growth Profile (LGP)

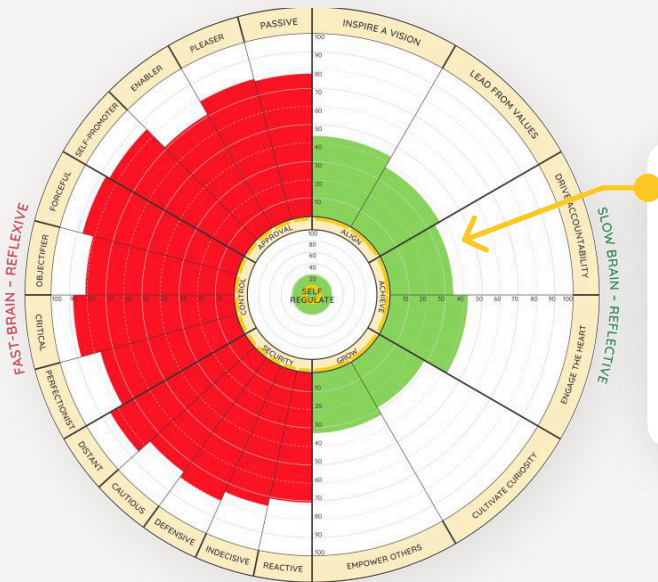
Watch the full webinar recording

on our YouTube channel  [@TripleGoal](#) or visit  triplegoal.com

to learn how LGP helps coaches turn behavioural data into breakthrough performance.

The Circumplex Comparison

Visualising The Leadership Divide

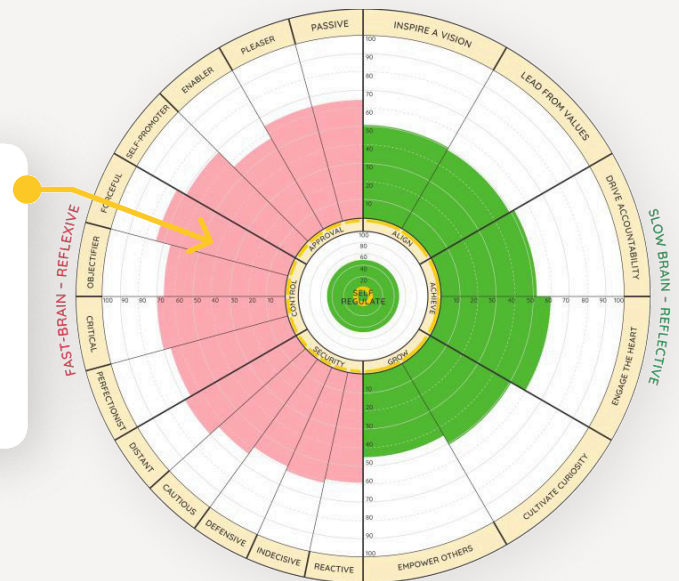


High performing leaders showing key patterns:

High performing leaders score high on Green Zone; low performers spike in Red Zone behaviours like defensiveness, forcefulness, and perfectionism

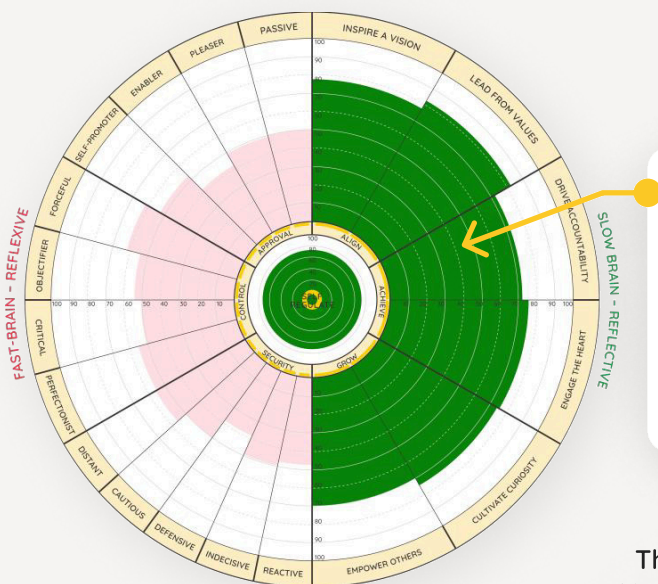
High performing leaders showing key patterns:

High performing leaders score high on Green Zone; low performers spike in Red Zone behaviours like defensiveness, forcefulness, and micromanagement



High performing leaders showing key patterns:

High performing leaders score high on Green Zone; low performers spike in Red Zone behaviours like defensiveness, forcefulness, and micromanagement



This data is based on confidential internal performance ratings - used by organisations for promotions, bonuses, and succession planning.

Green Zone – The High Performer's Edge

The Leadership Habits That Drive Results

Most impactful Green Zone behaviours on the Triple Goal:

- ① Treats others with care and respect (Self-Regulate)
 - ② Takes accountability for their decisions and actions without becoming defensive (Self-Regulate)
 - ③ Gives people freedom and choice on how to do their work (Empower Others)
 - ④ Maintains disciplined focus on key priorities (Drive Accountability)
 - ⑤ Provides the information and resources people need to get their jobs done well (Empower Others)
-

Impact of the Green Zone on the Triple Goal:

- ① +49.7% Great Performance (Discipline & Outcomes)
 - ② +46.5% Great Learning (Great Learning, Agility & Innovation)
 - ③ +42.3% Great Workplace (Great Place to Work Measurement)
-

The Habits That Sink Leaders

Most impactful Red Zone behaviours on the Triple Goal:

- ⊙ Makes excuses or blames others when challenges or failures occur (Defensive)
- ⊙ Uses more force than required when dealing with challenges, disagreements or underperformance (Forceful)
- ⊙ Responds to challenging feedback with aggression or blame (Defensive)
- ⊙ Tends to be chaotic, jumping from one priority to the next (Reactive)
- ⊙ Responds to challenging feedback with denial, excuses or withdrawal (Defensive)

Impact of the Red Zone on the Triple Goal:

- ⊙ -45.3% Great Performance (Discipline & Outcomes)
- ⊙ -37.3% Great Learning (Great Learning, Agility & Innovation)
- ⊙ -39.2% Great Workplace (Great Place to Work Measurement)

What This Means for You

How to Close the Gap in Your Organisation

Recommendations:

- ⦿ Assess leaders using the **Leadership Growth Profile (LGP)**
 - ⦿ Prioritise development of **Green Zone** behaviours
 - ⦿ Address and coach out **Red Zone** habits
 - ⦿ Create **feedback-rich environments** to build high-trust, high-performance teams
-

Green Zone behaviours guarantee a top performance score when rated highly by peers, managers, and direct reports

Let's Get Started

Leadership Certification

(limited time offer)

For Coaches

50% OFF Leadership Coach Certification

For a limited time, **get certified** in the Leadership Growth Profile (LGP) **at 50% off** - now AUD 2,500 instead of AUD 5,000

Includes **5 FREE LGP assessment licenses** (valued at AUD 500 each). Designed to help you recoup your investment faster

Certification **trusted by global executive and leadership coaches**

For Organisations

FREE Leadership Growth Trial

For a **limited time**, get up to **3 free LGP assessments** based on your company size.

Equip your leaders with the insights they need to truly transform and **improve performance, innovation and engagement.**

Assessment **trusted by some of the largest organisations around the world.**



Get in touch